

# INTER AMERICAN TRANSPORTATION SERVICE

## Reliable U.S. Freight Brokerage and Transportation Solutions Teamwork Is Our Strength

### ✓ WHO WE ARE

A family-led brokerage shaped by decades of real trucking experience.

We operate with trust, discipline, and deep industry understanding.

#### Essential Strengths

- Certified licensed insured nationwide
- 85+ years combined trucking and logistics experience
- Carrier-born operational expertise
- Asset backed reliability
- Committed to long-term relationships
- Safe secure dependable services
- Laredo advantage

### ✓ THE MARKET AT A GLANCE

- 11.27 Billion Tons moved by U.S. trucks in 2024
- 91.5% of carriers are small fleets with limited visibility
- 85% of U.S.–Mexico surface trade moves by truck

**Brokers like ITS bring discipline transparency and risk control to a fragmented market**

### ✓ INDUSTRY CHALLENGES AND SHIPPER PRIORITIES

#### Key Challenges

- Volatile pricing
- Cargo theft and fraud
- Unqualified drivers
- Broken cost and capacity commitments
- Poor communication and low visibility

#### Shippers Prioritize

- Honest pricing and consistent delivery.
- Compliant and vetted carriers
- Clear communication.
- Real-time visibility
- Stability and predictability
- U.S. truckload spot rates increased 9.1% YoY in Q1 2025

### ✓ WHAT WE DO

- Door-to-door freight solutions
- Domestic brokerage for FTL partial and regional van
- Intermodal coordination (IMC Company)
- Dedicated lanes for predictable long-term routes
- Cross-border freight U.S.–Mexico and Mexico–U.S.

### ✓ WHY ITS STANDS OUT

- Carrier-born insights reducing operational errors
- Strong compliance and vetting lowering risk
- Data-driven pricing improving stability
- Proactive communication eliminating guesswork
- Real-time visibility with live tracking with EDI load tendering & Reliable tech-enabled visibility
- Partnership mindset built on accountability
- Asset backed capacity for dependable operations
- Aligned with CTPAT OEA EcoVadis
- Custom solutions aligned with negotiated SOPs and tracked through KPI scorecards.

## A brokerage with assets = Real accountability & reliability

### ✓ CAPABILITIES & INFRASTRUCTURE

#### Compliance and Security

- FMCSA and SaferWatch verified carriers (U.S., MX, Canada vetted carriers).
- Safety checks CDL validation and drug testing
- \$100K cargo insurance plus extended options
- Fully documented and auditable freight movement

#### Capacity

- 1,000+ dry vans
- 150+ owner-operators
- Nationwide OTR coverage
- 90%+ retention
- Laredo cross-border capacity via Transportes Gonzalez and CFM

Warehouse  
20,000 sqft

30-Warehouse  
Docks

4-acre lot (300  
Trailer Capacity)

**Your freight powered by our experience.  
Dependable brokerage backed by 85+  
years of trucking knowledge.**

### ✓ PARTNER WITH ITS

- Nationwide and Laredo reach — Covers all 48 contiguous states and Canada.
- Vetted carriers across U.S., Mexico, and Canada
- Reliable tech enabled visibility
- Asset backed brokerage

**Let's Build Something Long Term Together.**

