



INTER AMERICAN TRANSPORTATION SERVICES (ITS)

Reliable U.S. Freight Brokerage & Transportation Solutions

Teamwork Is Our Strength

THE FREIGHT MARKET LANDSCAPE



Reliable brokers like ITS bring discipline and transparency to a fragmented and high-stakes freight market

11.27B

11.27 Billion Tons Moved

Freight moved by U.S. trucks in 2024
(trucking.org)

91.5 %

91.5 % of Carriers Are Small Fleets

Operate 10 or fewer trucks, creating capacity and visibility challenges (thetrucker.com)

85 %

85 % of U.S.–Mexico Surface Trade by Truck

Trucks handled most of the freight value in 2024, highlighting cross-border reliance (trucking.org)

WHO WE ARE

We are a family-led freight brokerage shaped by decades of real trucking experience. Our foundation is built on trust, discipline, and a deep understanding of logistics operations across the U.S and Canada.

KEY HIGHLIGHTS

- ✔ Certified, licensed and insured nationwide
- ✔ Over 85 years of combined trucking & logistics experience
- ✔ Carrier-side operational background
- ✔ Committed to long-term relationships
- ✔ Asset-backed
- ✔ Safe, Secure, Reliable
- ✔ Laredo Advantage



WHAT WE DO



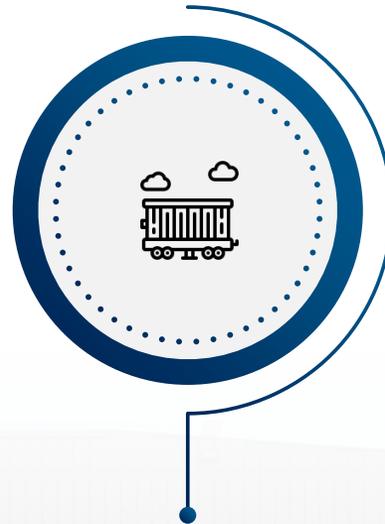
Door-to-Door Freight Solutions

Pickup, transit, delivery



Domestic Brokerage

FTL, partial, regional van



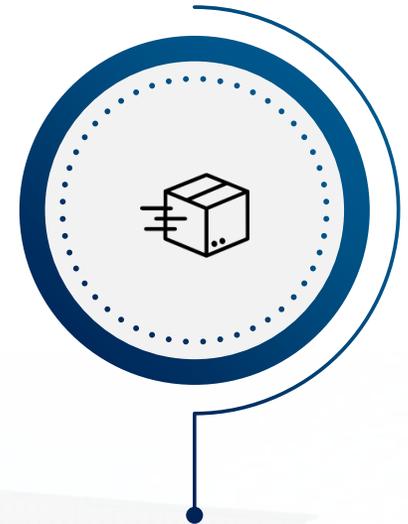
Intermodal (IMC Company)

Rail + truck coordination



Dedicated Lanes

Predictable, long-term routes



Cross-Border Access

U.S., Mexico, and Canada imports and exports

FREIGHT

INDUSTRY CHALLENGES

01 KEY ISSUES



- ▶ Volatile rates
- ▶ Cargo theft, fraud, hidden substances
- ▶ Unqualified/uncertified drivers
- ▶ Overpromising brokers who break cost/capacity commitments
- ▶ Poor communication & lack of visibility

02 WHAT SHIPPERS WANT



- ▶ Honorable pricing + brokers who keep commitments
- ▶ Secure, vetted, compliant carriers
- ▶ Clean communication
- ▶ Cargo visibility
- ▶ Stability and predictability

U.S. truckload spot rates rose 9.1% YoY in Q1 2025 (RXO)

FREIGHT INDUSTRY TRENDS & SHIPPER EXPECTATIONS



72 %

Prioritize Real-Time Tracking

Nearly three-quarters of shippers rank visibility (real-time tracking) as the top factor when choosing a broker.

DB SCHENKER



64 %

of Brokers Use TMS; ≈ 30 % Offer Live ELD Visibility

While most brokers use a Transportation Management System (TMS), only a minority deliver live Electronic Logging Device (ELD) visibility, creating a visibility gap for shippers.



6.9 %

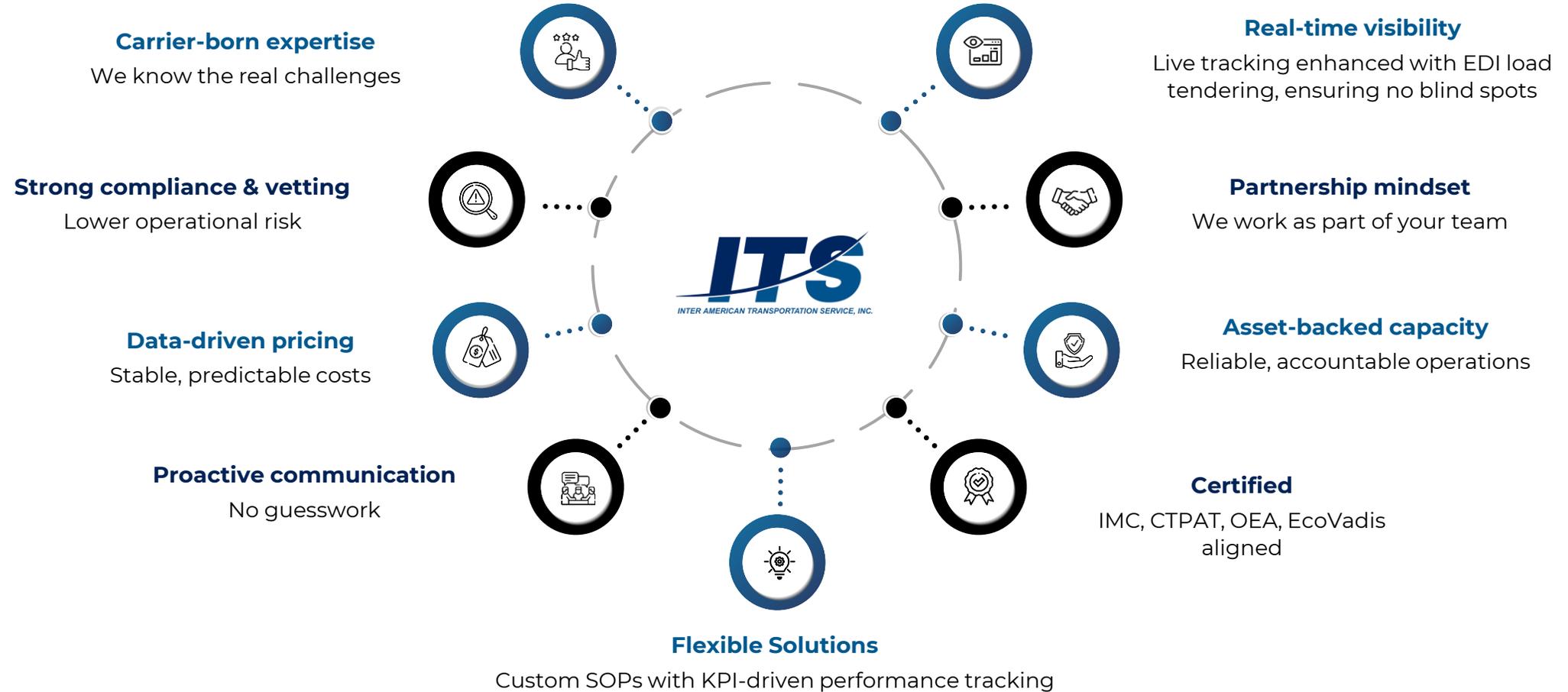
Growth in U.S.–Mexico Goods Trade (2024)

U.S. goods imports from Mexico rose 6.9 % in 2024, underscoring the strategic importance of border-corridor logistics.

United States Trade Representative+1

WHY ITS?

Turning Logistics into Your Competitive Advantage



A BROKERAGE WITH ASSETS = REAL ACCOUNTABILITY & RELIABILITY.

CAPABILITIES & INFRASTRUCTURE

Build trust with rigorous compliance & insurance standards.



Verified carriers through FMCSA & SaferWatch with full vetting across U.S., Mexico, and Canada



Rigorous CDL validation, safety checks, & drug testing



\$100K cargo insurance with extended coverage options



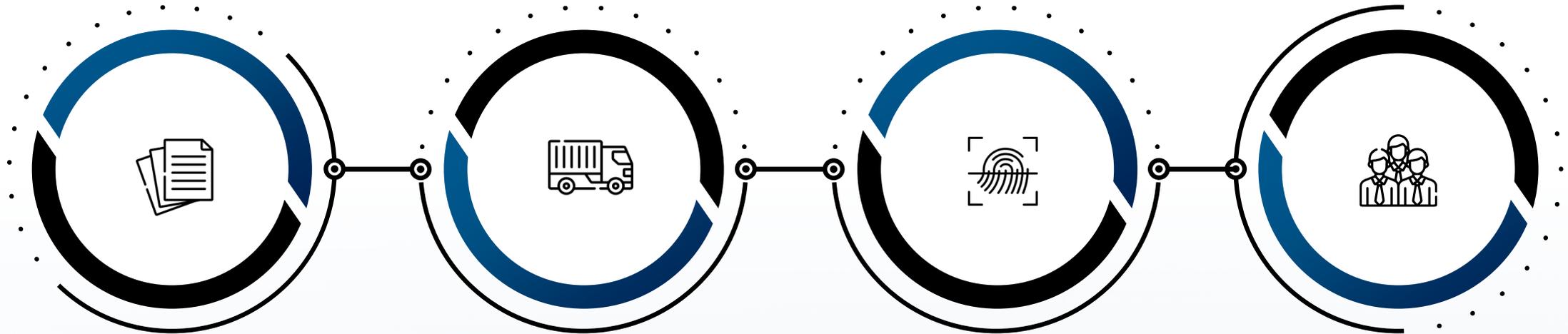
Fully documented, traceable, & auditable shipments

Capacity You Can Count On

01. **1,000+** Dry vans
02. **150+** Owner-operators
03. Nationwide OTR (South/Midwest/East)
04. **90%+** Retention
05. Laredo cross-border capacity (Transportes Gonzalez & CFM)
 - Warehouse: **20,000** sq. ft
 - **30**-Warehouse Docks
 - **4**-acre secured lot (300 Trailer Capacity)



TECHNOLOGY AND TRACKING



Centralized TMS

Manage dispatch & documents in one platform

Real-Time Tracking

ELD sync for live freight visibility with EDI load tendering

Digital Docs

BOLs, PODs & updates at your fingertips

Client Confidence

Always know exactly where your freight is

TRANSPARENCY | CONTROL | CONFIDENCE

NATIONWIDE COVERAGE

Nationwide Reach

Covers all 48 contiguous states and Canada



Cross-Border Service

Optional via Laredo for qualified clients



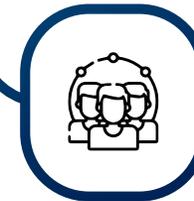
Regional Strength

Strong presence in Texas, Midwest, Southeast



Flexible Routes

Long-haul, regional, or dedicated routes



COMPARATIVE BREAKDOWN

Aspect	Generic Broker	ITS Advantage
Accountability	Multiple handoffs	Single-source control
Experience	Limited trucking background	85+ years operational insight
Communication	Reactive	Proactive 24/7
Coverage	Spot-based	Predictable, scalable lanes
Integration	Disconnected	Seamless with your logistics team
Safety & Reliability	Varies	Safety, visibility, and reliability at every step
Trust	Short-term	Trusted by carriers & shippers nationwide for 85+ years
Assets	No Assets	Cross-dock warehouse, yard access, trailers
Certifications	No Certifications	CTPAT, OEA, EcoVadis Aligned

PARTNER WITH ITS

Your Freight. Our Expertise.

Dependable brokerage service built on family values and decades of trucking knowledge.



85+ Years
Expertise



Nationwide +
Laredo Reach



Reliable Tech &
Vetted Carriers



Asset
Brokerage

LET'S BUILD SOMETHING LONG-TERM TOGETHER